

Xiao Lin

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CONTACT INFORMATION

Department of Economics
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ACADEMIC APPOINTMENTS

University of Pennsylvania
Assistant Professor, Department of Economics, 2023 - Present
Lecturer, Department of Economics, 2022 - 2023

EDUCATION

Ph.D. in Economics, Pennsylvania State University, 2022
B.A. in Economics and B.S. in Mathematics, Wuhan University, 2016

REFEREED PUBLICATIONS

“Credible Persuasion,” with Ce Liu
Journal of Political Economy 132, no. 7 (2024): 2228-2273
Extended abstract published in *Proceedings of the 23rd ACM Conference on Economics and Computation (EC '22)*

“How to Sell Hard Information,” with S. Nageeb Ali, Nima Haghpahanah, and Ron Siegel
The Quarterly Journal of Economics 137, no. 1 (2022): 619-678

“Robust Merging of Information” with Henrique de Oliveira, Yuhta Ishii
Proceedings of the 22nd ACM Conference on Economics and Computation (EC '21)
Extended abstract of “Robust Aggregation of Correlated Information”

WORKING PAPERS

“Commitment and Randomization in Communication,” with Emir Kamenica

“Robust Aggregation of Correlated Information,” with Henrique De Oliveira and Yuhta Ishii

HONORS AND AWARDS

China Star Tour, 2022
Neil Wallace Best Third-Year Paper Award, Penn State University, 2019
RGSO Dissertation Award, Penn State University, 2019
Daniels Award, Penn State University, 2018
University Scholarship, Wuhan University, 2013-2015
University Freshman Scholarship, Wuhan University, 2012

PRESENTATIONS

2025–2026 CityUHK Microeconomics Conference, Florida State, Georgetown University, Lingnan-Penn Joint Workshop, LSE, PSE/Sciences Po ROY-ADRES seminar, Queen Mary, Washington University in St. Louis

2024–2025 Chicago Booth, Jinan University, PETCO 2025, SEA 94th Annual Meeting, Stony Brook Game Theory Conference, Wuhan University

2023–2024 Princeton University, SEA 93rd Annual Meeting, Theory @ Penn State Conference, Stony Brook Game Theory Conference, University of California Riverside, University of Michigan

2022–2023 ASU Economic Theory Conference, Columbia University, Concordia University–VIEE, John Morgan Penn State Alumni Conference, Ohio State, Peking University, PETCO 2023, SAET 2023, Stanford University, University of Rochester

2021–2022 Chicago Booth, Collegio Carlo Alberto, CUHK-SZ, HKU, HKUST, Microsoft Research, Midwest Economic Theory Conference, National University of Singapore, NYU Abu Dhabi, Queen Mary University of London, Toulouse School of Economics, University of Arizona, University of Minnesota, University of Oxford, University of Pennsylvania, University of Wisconsin-Madison

2020–2021 Mannheim Virtual IO Seminar Series

TEACHING

University of Pennsylvania, Instructor

- Graduate Game Theory, 2025
- Graduate Micro Theory Topics, 2023, 2024, 2025
- Undergraduate Game Theory, 2022, 2024, 2025

Pennsylvania State University, Teaching Assistant

- Graduate Micro Theory Topics (Yuhta Ishii), 2019
- Graduate Game Theory (Ron Siegel), 2019, 2020
- Graduate Math Econ (Henrique De Oliveira, Ran Shorrer), 2017

DEPARTMENT SERVICE

2025–2026 Graduate Admissions Committee, Graduate Examinations Committee, Social Media Committee, Undergraduate Research Advisory Committee

2024–2025 Graduate Admissions Committee, Graduate Examinations Committee, Social Media Committee, Undergraduate Research Advisory Committee

2023–2024 Graduate Admissions Committee, Undergraduate Research Advisory Committee

2022–2023 Graduate Admissions Committee, Undergraduate Research Advisory Committee

PROFESSIONAL SERVICE

Conference Review: *Conference on Neural Information Processing Systems*

Grant Proposal Review: *National Science Foundation*

Journal Refereeing: *American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Econometrica, Economic Theory, Economic Theory Bulletin, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Economic Theory, Journal of Political Economy, Journal of the European Economic Association, Review of Economic Studies, Scandinavian Journal of Economics, Theoretical Economics*