

# Xiao Lin

## CONTACT INFORMATION

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Department of Economics  
University of Pennsylvania  
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## ACADEMIC APPOINTMENTS

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University of Pennsylvania  
Assistant Professor, Department of Economics, 2023 -  
Lecturer, Department of Economics, 2022 - 2023

## EDUCATION

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Ph.D. in Economics, Pennsylvania State University, 2016–2022  
Advisor: S. Nageeb Ali  
B.A. in Economics and B.S. in Mathematics, Wuhan University, 2012–2016

## WORKING PAPERS

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“Commitment and Randomization in Communication,” with Emir Kamenica  
“Robust Aggregation of Correlated Information,” with Henrique De Oliveira and Yuhta Ishii

## PUBLICATIONS

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“Credible Persuasion,” with Ce Liu  
*Journal of Political Economy*, July 2024  
“How to Sell Hard Information,” with S. Nageeb Ali, Nima Haghpanah, and Ron Siegel  
*Quarterly Journal of Economics*, February 2022

## HONORS AND AWARDS

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China Star Tour, 2022  
Neil Wallace Best Third-Year Paper Award, Penn State University, 2019  
RGSO Dissertation Award, Penn State University, 2019  
Daniels Award, Penn State University, 2018  
University Scholarship, Wuhan University, 2013-2015  
University Freshman Scholarship, Wuhan University, 2012

## PRESENTATIONS

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2023–2024 Jinan University, Princeton University, SEA 93rd Annual Meeting, Theory @ Penn State Conference, Stony Brook Game Theory Conference, University of California Riverside, University of Michigan, Wuhan University  
2022–2023 ASU Economic Theory Conference, Columbia University, Concordia University–VIEE, John Morgan Penn State Alumni Conference, Ohio State, Peking University, PETCO 2023, SAET 2023, Stanford University, University of Rochester  
2021–2022 Chicago Booth, Collegio Carlo Alberto, CUHK-SZ, HKU, HKUST, Microsoft Research, Midwest Economic Theory Conference, National University of Singapore, NYU Abu Dhabi, Queen Mary University of London,

Toulouse School of Economics, University of Arizona, University of Minnesota, University of Oxford, University of Pennsylvania, University of Wisconsin-Madison

2020–2021 Mannheim Virtual IO Seminar Series

## OTHER RESEARCH ACTIVITIES

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Research Intern

- Microsoft Research (mentored by Nicole Immorlica), 2021

Research Assistant

- Nageeb Ali, 2019, 2022
- Nima Haghpanah, 2018, 2020
- Ran Shorrer, 2018

## TEACHING

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University of Pennsylvania, Instructor

- Graduate Micro Theory Topics, 2023, 2024
- Undergraduate Game Theory, 2022, 2024

Pennsylvania State University, Teaching Assistant

- Graduate Micro Theory Topics (Yuhta Ishii), 2019
- Graduate Game Theory (Ron Siegel), 2019, 2020
- Graduate Math Econ (Henrique De Oliveira, Ran Shorrer), 2017

## PROFESSIONAL SERVICE

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**Conference Review:** *Conference on Neural Information Processing Systems*

**Grant Proposal Review:** *National Science Foundation*

**Journal Refereeing:** *American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Econometrica, Economic Theory, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Economic Theory, Journal of Political Economy, Review of Economic Studies, Scandinavian Journal of Economics, Theoretical Economics*